

# Lesson #1 What's a Juicy JV?

#### Some things to consider...

- **Upgrade Your Discernment.** Explore the distinctions that set apart a juicy joint venture from your run of the mill "Let's grow your list as fast as you can" approach.
- Be the Bridge. Juicy Joint Ventures are a practice, not just a business strategy. It's a way of approaching business AND life, in partnership and in service.
- Life AND Business are dynamic, a living essence. This isn't necessarily a quid pro quo (you do for me and I do for you), though it can be. Opportunities to partner are infinite and only limited by your disconnection from your creative essence. There are a multitude of models out there, consider that you might discover your own.
- Trust Your Knowing. Use these distinctions to fine tune your discernment and KNOW which partners are in it for the long haul.



# Juicy JV Distinctions



#### #1 Tribe Building vs List Building



#### #2 Serve vs Self Promote



#### #3 Alliance vs Affiliate



#### #4 Creative vs Competitive



**#5 Share** vs Sell



#### #6 Experience vs Information

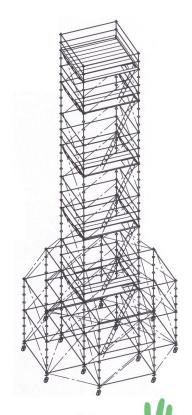




#### **#7 Personal** vs Professional



#### #8 Scaffolding vs Script



#### #9 **Engaging** vs Broadcasting



#### #10 Power Source vs Sustainable





# Perception is the product of intention. Carlos Castaneda



